

KGW[®]
LOGISTICS

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Let's Talk!

Keen to take this further? Have a chat with us to see how we can assist you and your business today.

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f **t** **in** KGW Logistics



Company Profile

YOUR TRUST, OUR COMMITMENT™

We are committed to providing optimal solutions to fulfill your logistic needs in the most efficient, cost-effective and streamlined way. Learn more about our services and how we can connect your business globally.

Get to know Our Company

ABOUT US

KGW Logistics is a Malaysia-based third-party logistics (3PL) service provider that offers a comprehensive range of logistic solutions, including transportation, warehousing, and freight forwarding.

Established in 2005, the company's core business is international ocean and air transport – specialising in trans-pacific trade between Malaysia and USA/Canada.

Apart from being a major player in Malaysia, KGW Logistics has a global network of agency partners who are as committed in providing clients with high quality, efficient and a total logistics services anywhere in the world.

KGW Logistics offers quality and consistency you can trust for jobs both big and small. Through the combination of our experience, competencies, and expertise, we ensure that our customers receive the best solutions to optimise their supply chain.

Why Choose Us



Competitive Price



Customizable Solutions



Flexible & Reliable Service



Experienced & Enthusiastic Staff



Worldwide Network

VISION

To be the leading, committed and most trusted indispensable partner for your logistics needs.

MISSION



To provide holistic, cost-effective, and efficient supply chain solutions to help businesses grow globally.



To leverage digitalisation and innovative technologies to continually improve business operations, services offerings, and customer satisfaction.



To build and sustain a high-performing team and culture centred on core values and a shared commitment to delivering excellence.



We provide the best solutions for your business

AREAS OF EXPERTISE

Whatever your business needs, KGW Logistics offers a complete suite of logistics solutions and ensures the delivery of timely, reliable and cost effective services to our clients.



OCEAN FREIGHT SERVICES

With KGW Logistics, you can transport your goods by sea to anywhere in the world. We work closely with a reliable network of partners in nearly 200 countries to coordinate your shipment to any major port globally. From origin to destination, our sea freight solutions cover all the steps required for shipping your cargo from door to door.



LESS-THAN-CONTAINER LOAD (LCL)

For your ocean freight shipments of lower volume that do not require full-container capacity, we provide strategic solutions using multi-modal transport systems and storage facilities to handle your loose cargo and low-volume shipments.



FREIGHT CONSOLIDATION

Similar to the concept of carpooling, our freight consolidation services group smaller shipments from multiple shippers for improved transportation utilisation. This allows for better shipment scheduling and shipping cost minimisation.



AIR FREIGHT SERVICES

In partnership with the cargo divisions of leading airlines such as Malaysia Airlines, British Airways, Cathay Pacific, Emirates, Etihad Airways, Eva Air, KLM, Singapore Airlines and the likes, we ensure a fast, secure, and reliable air cargo delivery service for your business.



COMMON CARRIER PARTNERSHIP

KGW Logistics has established a strong rapport with an extensive network of leading freight carrier and trucking partners ever since its inception. This enables us to provide the best possible service to our customers at competitive prices.



PROJECT & OVERSIZED CARGO

Because we understand the requirements and attention needed to handle project/exhibition/oversized cargoes, we have a specialised team dedicated to help you plan and execute the movement of your shipment to ensure a seamless and stress-free process.



LESS-THAN-TRUCKLOAD (LTL)

LTL allows businesses to transport smaller quantities of goods at lower prices. Your items will be consolidated with goods from other customers, increasing the truck's capacity and efficiency for all those involved. Simply put, you only pay for the space you use and not the entire truck.



CUSTOMS BROKERAGE

We work with professional and experienced custom brokers to facilitate the custom clearance process and security compliance for the import and export of your goods. This includes the handling of necessary documentation, duties, taxes, and payments.



MARINE INSURANCE

Partnering with multiple established insurance firms, we offer a wide range of marine insurance that provides you with high level protection against risks, such as the loss or damage of your cargo, when you ship with us.



LOCAL DOOR DELIVERY

You can trust us to deliver your goods to any specified destination locally. We have a wide selection of vehicles (trucks, vans, flatbeds and etc.) and specialised equipment to ensure that goods are transported safely and securely.



WAREHOUSING & DISTRIBUTION

Our strategically located warehouse facilities and distribution centres are designed to safely and securely manage your inventory, storage, and distribution requirements; along with customisable value-added services.



TAILOR-MADE SOLUTIONS

If none of these services fit the requirement of your supply chain needs, we also provide customised solutions that are precisely adapted to your shipping requirements. You can depend on us to expertly handle all your logistic needs in the most cost-friendly, safe and timely manner.

SHIPPING TO USA

One of our core businesses in international sea and air transportation – specialising in trans-pacific trade between Southeast Asia and USA/Canada.

KGW Logistics is a CTPAT certified company with its own Federal Maritime Commission (FMC) Bond. This translates to reduce fees and faster freight procedures for shipments to the USA.

For ocean freight forwarding, we negotiate and sign our own service contract locally with all major carriers such as Maersk, COSCO, CMA, MSC, OOCL, and Evergreen among others to ensure we offer a very competitive rates and space guarantee.



Some of our services for this trade are:

- Ocean Freight Forwarding for FCL and LCL
- Air Freight Forwarding
- Customs Clearance
- Inland Domestic FCL/FTL Trucking & Ground Transportation for LTL
- Oversize / Overweight and Project shipment
- North American Transborder
- Warehousing & Order Fulfillment

USA

We offer multimodal transportation services to provide door-to-door movement, covering all destination points in the USA.



Our Partners



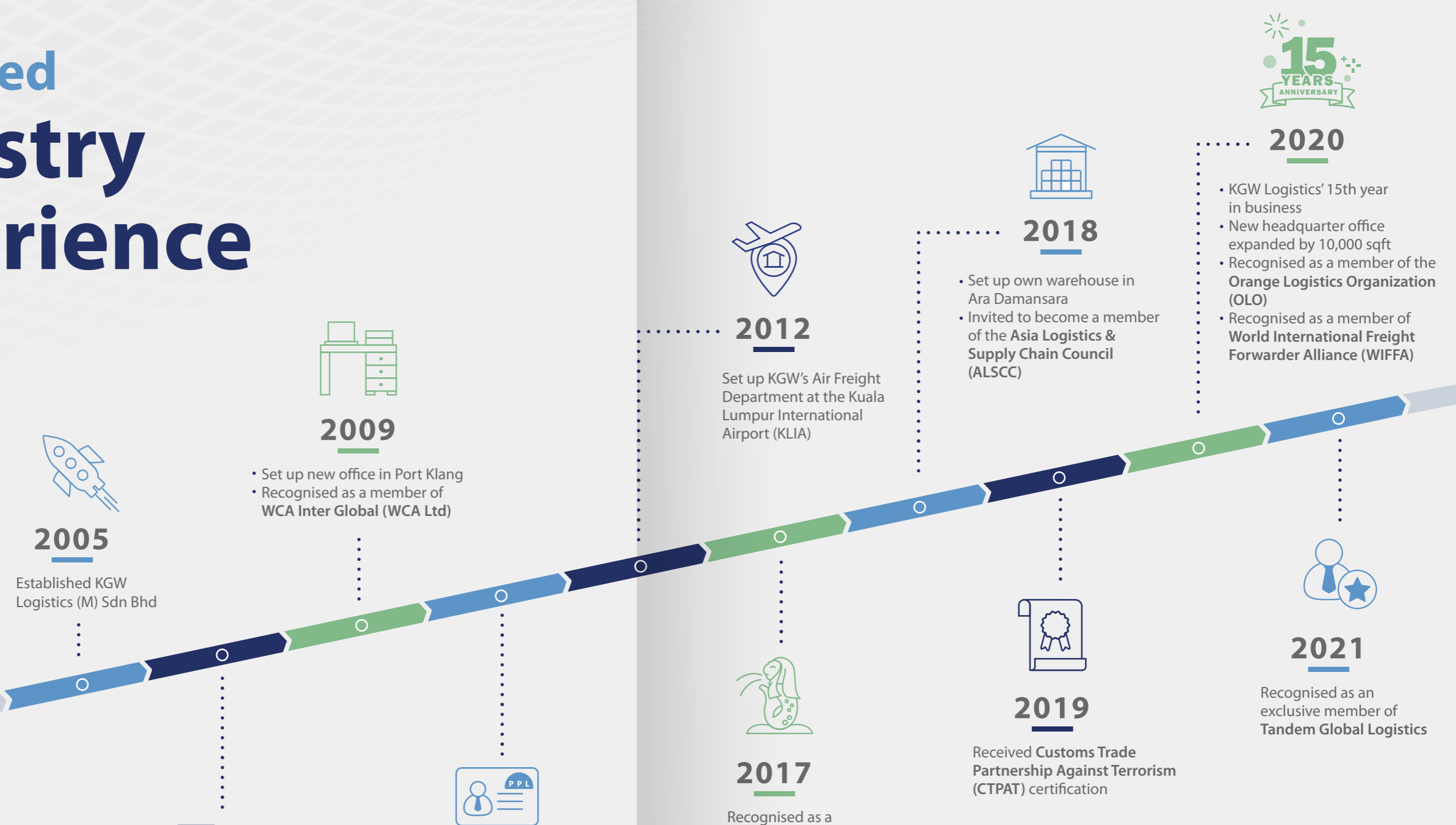
Sea Port

1. Seattle, WA
2. Tacoma, WA
3. Oakland, CA
4. Los Angeles, Long Beach, CA
5. Houston, TX
6. New Orleans, LA
7. Mobile, AL
8. Tampa, FL
9. Miami, FL
10. Port Everglades, FL
11. Jacksonville, FL
12. Savannah, GA
13. Charleston, SC
14. Wilmington, NC
15. Norfolk, VA
16. Baltimore, MD
17. Philadelphia, PA
18. Newyork, NY
19. Boston, MA

Container Inland Ramp Station

1. Salt Lake City, UT
2. Denver, CO
3. Phoenix, AZ
4. El Paso, TX
5. Houston, TX
6. Dallas, TX
7. Kansas City, KS
8. Omaha, NE
9. Council Bluffs, IA
10. St Paul, MN
11. Chicago, IL
12. Indianapolis, IN
13. St Louis, MO
14. East St Louis, IL
15. Memphis, TN
16. New Orleans, LA
17. Birmingham, AL
18. Atlanta, GA
19. Greer, SC
20. Charlotte, NC
21. Nashville, TN
22. Greensboro, NC
23. Louisville, KY
24. Cincinnati, OH
25. Columbus, OH
26. Cleveland, OH
27. Detroit, MI

Unrivalled Industry Experience



2005

Established KGW Logistics (M) Sdn Bhd



2007

Extended operations to new office in Ara Damansara



2009

- Set up new office in Port Klang
- Recognised as a member of WCA Inter Global (WCA Ltd)



2011

Recognised as a member of PPL Networks



2012

Set up KGW's Air Freight Department at the Kuala Lumpur International Airport (KLIA)



2017

Recognised as a member of Jctrans Logistics Network



2019

Received Customs Trade Partnership Against Terrorism (CTPAT) certification



2018

- Set up own warehouse in Ara Damansara
- Invited to become a member of the Asia Logistics & Supply Chain Council (ALSCC)



2020

- KGW Logistics' 15th year in business
- New headquarter office expanded by 10,000 sqft
- Recognised as a member of the Orange Logistics Organization (OLO)
- Recognised as a member of World International Freight Forwarder Alliance (WIFFA)



2021

Recognised as an exclusive member of Tandem Global Logistics



MILESTONES

Our journey has taken us through many milestones thus far. What started of as just a freight forwarding company has now expanded into a leading third-party logistics provider, covering all aspects of logistics and distribution services.

OUR CLIENTS

KGW Logistics has a strong record of helping businesses go global.

For more than a decade, KGW Logistics has served various industry verticals from consumer goods, electronics and health care to commodities, constructions and communications – each one demanding unique, client-focused solutions.

Our Commitment to Excellence

We maintain the utmost standards in everything we do, and strive for continuous innovation and improvements – as demonstrated by our awards and media recognition garnered over the years.

Awards



2021

Kuala Lumpur International Logistics & Transport Exhibition (KiLAT) Excellence Award 2021
Logistics Company of the Year



2019

BrandLaureate
• Prominent Business Brand Leadership
• Prominent BestBrands



Export Excellence Awards
• Best Services



Air Transport Awards
• 3PL ofg the Year (South East Asia)



2018

SME & Entrepreneurship Business Awards



2017

The Golden Bull Awards
Outstanding SMEs



SME100 Awards
Fast Moving Companies

Media & Affiliates

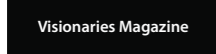
As featured on:



PEAK



piLLars



In association with:



Minggu Usahawan Nasional 2019 (Exhibition organised by the Ministry of Entrepreneur Development Malaysia)



MOU signing with Malaysia University of Science and Technology (MUST)



MOU signing with Universiti Tenaga Nasional (UNITEN)



JC Trans Logistics Conference held in Guangzhou, China and KL, Malaysia



Get to know Our Founder



Dato' Roger Wong
Founder and Managing Director

Dato' Roger Wong is the Founder and Managing Director of KGW Logistics, where he manages the strategic direction and operations of the company. Having been in this line of business for close to two decades, this self-made entrepreneur is no stranger to the logistics industry.

A holder of a Degree in International Relations & Strategic Studies from University of Malaya, Dato' Roger Wong began his entrepreneurial journey at the age of 24, when he founded KGW Logistics in 2005. Prior to this, he had a two-year stint in a Hong Kong-based logistics company.

Under Dato' Roger Wong's leadership, KGW Logistics has expanded from being just a freight forwarding company into a one-stop solution provider covering all aspects of logistics and

distribution. At present, KGW Logistics is well positioned as a major player in its line of business in Asia, with offices around the globe.

Throughout his career, Dato' Roger Wong has received numerous awards and recognitions for his entrepreneurial excellence, such as the prestigious Golden Bull Award 2017, the SME & Entrepreneurship Business Award 2018, and The BrandLaureate Awards – Prominent Business BestBrands 2019, among others. Dato' Roger Wong is also a respected member of the Entrepreneurs' Organisation (EO) and the Asia Logistics & Supply Chain Council.

Dato' Roger Wong is passionate about coaching and mentoring, and is a firm believer that learning is a lifelong process. Apart from speaking at educational talks/events, Dato' Roger Wong forges partnerships with local universities to provide work experience opportunities and resources to support the school curricular.

Moving forward, Dato' Roger Wong aims to grow KGW Logistics' presence throughout Asia Pacific to cater to the emerging market needs. He continues to redefine what it means to be a leading logistics company – enabling future innovations, creating more values for clients, and further transforming the landscape of the industry, one step at a time.

LEADERSHIP TEAM

Led by a team of highly skilled and dedicated individuals, KGW Logistics' management team plays a central role in maximising team potential and driving the company's commitment to deliver the best.



Hui Yen, Cheok
Chief Operating Officer

As the Chief Operating Officer, Hui Yen is responsible for driving the global growth agenda for KGW Logistics. Using more than 20 years' experience in the industry, Hui Yen is leading the International Business Development team in the implementation of business strategies and improvement plans to ensure appropriate growth of the business. Prior to this, Hui Yen was in accounting for 11 years before joining KGW Logistics as one of the founding team members.



Alex Chow
Sales & Marketing Director

Alex holds the responsibility of leading the overall sales and marketing operations of the company. He plays a pivotal role in driving the company's financial performance by maximising sales efforts with innovative marketing strategies, as well as managing vendor relationships. Alex joined KGW Logistics in 2008, starting as a sales executive and progressing through various roles in the sales & marketing department before ultimately serving as the head of the department.



Crystal Teoh
Customer Care Director

Crystal plays a key leadership role in managing all activities to support customers and meet their expectations. Having been with KGW Logistics since day one, Crystal has gone from being a team member to a team lead, where she now helps to drive our vision, guide and inspire our people, and ensure all customer services executives under her care are equipped with the knowledge, competencies, and values they need in order to help our clients achieve their goals.



Our People

At KGW Logistics, we believe that people are the foundation of our success. None of what we have accomplished today would have been possible without the hard work, competencies and dedication of our employees.

Staying true to our principle that “people are our most valuable asset”, we are committed to providing an environment that focuses on the long-term satisfaction and development of our people, which, in turn, leads to greater productivity, organisational performance, and customer service.

From learning and development training to employee well being and workplace culture, we invest heavily in our people as we continually strive to build a high-performing team. After all, when we take care of our people, our people will take care of our customers.